# AFRICAN BIOTRADE FESTIVAL



 14 – 16 September 2023
Sandton Convention Centre Johannesburg, South Africa





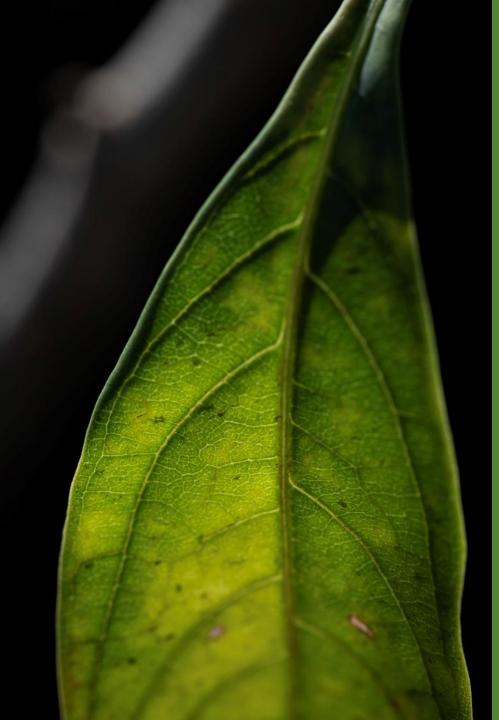
## www.africanbiotradefestival.org



## abf@giz.de



The African Biotrade Festival is a collaboration with the Organic & Natural Products Expo Africa and will be one of Africa's biggest gatherings of the biodiversity ingredient and products sector



The African Biotrade Festival is an opportunity to experience the growth and market potential of African plant biodiversity



The event is aimed at investors, researchers, policy makers, buyers & innovators from the food, fragrance, flavours, ingredients & cosmetics sectors



Visitors will meet biotrade producers, suppliers and communities, and learn how the sector is addressing quality, market access, regulatory compliance and global competitiveness



## **Organised in partnership with govt**

- Dept of Environment, Forestry & Fisheries
- Dept of Trade, Industry & Competition

# Supported by development partners

- GIZ projects
  - ABioSA (SECO-funded)
  - BioInnovation Africa (BMZ-funded)

With other technical partners











Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH Schweizerische Eidgenossenschaft Confédération suisse Confederazione Svizzera Confederaziun svizra











Sippo 中 Swiss Import Promotion Programme















- Exhibition
- Workshops
- Conference
- Matchmaking
- Demonstrations
- Tasting and testing
- Networking with producers
- Investment & trade opportunities



# **Exhibitors**

 Pavilions representing key species and sector development plans

 Exhibition stands for SMMEs supported by development partners & govt

 Hundreds more exhibitors at Organics & Natural Products Expo Africa



The African Biotrade Festival is a showcase for ingredients & products derived from key biotrade species:

- Baobab
- Marula
- Sceletium
- Buchu
- Honeybush
- Essential oils

## **Example of sector pavilions**









Featuring discussions about biotrade challenges & opportunities

Emphasis on market access, building business support networks & linkages in the biotrade ecosystem



## **Conference programme**

- Biotrade as a tool of development
- Our rich biodiversity endowment
- Creating an enabling environment
- Biotrade finance and funding
- Conservation and sustainable use
- Putting industry in the driving seat
- Baobab's pan-African approach
- Marula Africa's new superfruit?



#### **Conference programme**

- What are international buyers looking for?
- The IP in a cup of tea
- Safeguards for global value chains
- Understanding EU legislation
- Value of GI status for biotrade species
- Standards for essential and vegetable oils
  - Community inclusion in the Honeybush

sector



# **Current biotrade research in SA**

- Effects of Rooibos on gut health
- Cultivation of Marula by smallholder farmers in Zimbabwe
- Medicinal value of Honeybush in management of diabetes
- Sustainability of the cultivated Honeybush tea industry in South Africa
- Green is the only sustainable economy for Honeybush and Rooibos
- Adding value to Marula



#### **Experiential corner**

oils

- Featuring the Honeybush tea tasting and the Essential Oils experience
- The Honeybush tea tasting experience will use the Honeybush aroma wheel to guide on the smell and taste of the tea
- The Essential Oil experience will take participants through a smell, touch and feel experience of different essential



## How to participate

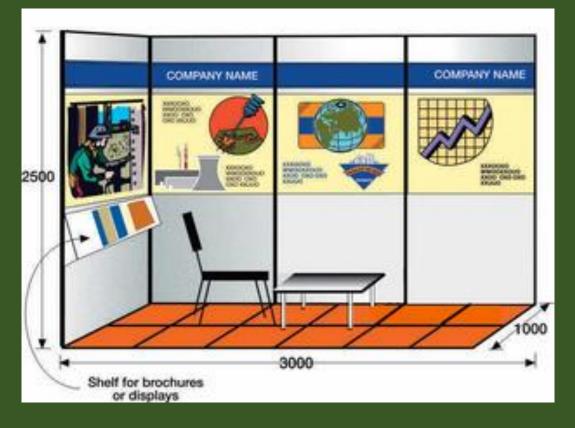
Apply for an exhibition stand – discounts

available for biotrade community

- Fund your SMMEs to exhibit
- Join our conference
- Present your role in the biotrade
- Sign up as a delegate
- Share details with your networks

#### **Panel stand**

#### **Demo stand**



3m × 1m carpeted floorspace, all standard exhibition services, Shell scheme walls, electrical connection, company name with spotlight over, 1 × shelf, 1 × coffee table, 1 × conference chair. **Price: R9,865 – R500 = R9,365 excl VAT**  2m × 2m carpeted floorspace, all standard exhibition services, Shell scheme walls, electrical connection, company name with spotlight over, 3 × shelves, 1 × lockable cupboard/counter unit, 1 × barstool. **Price: R13,520 – R500 = R13,050 excl VAT** 



